

Contracts / Account Manager

TWC (Services) Ltd are experts in the field of water treatment and are looking to expand their already exciting portfolio.

We provide water treatment services to a varied client base nationally.

More about this role...

This important contract/sales manager role is key to ongoing client compliancy and growth of TWC (Services) and will involve working with an established client list, as well as the expectation to increase both this list and bring new clients into the company

The role will primarily be home based although the job will require travel throughout the United Kingdom, therefore a full valid driving licence will be essential.

Suitable candidates will be highly motivated, positive thinking legionella compliance and sales professionals who are exceptional communicators and possess a knowledge of current legislation and best practice in the areas of Legionnaires' disease, the control of legionella and water hygiene services.

Key Skills

A minimum of 5 years contract management and sales will also be essential.

Excellent contract management and water treatment compliance, as well as sales experience including negotiation and closing skills, self-motivation with a positive attitude, ability to operate effectively on own account and as part of a team, knowledge of regulatory environment for the control of legionella, presentation skills, high energy levels, ability to meet sales targets, professionalism.

IT skills, MS Word, Excel, PowerPoint

Package

Competitive salary commensurate with this full-time role, plus performance-based commission, company car and pension.

Interested?

If you are interested in this role (Contract/Sales Manager) please send your full details including latest CV to us at info@twc-services.co.uk.